

# Small Cap Focus

## Portfolio Update: First Quarter 2022

During the first quarter ending March 31, 2022, the Small Cap Focus Composite (the "Strategy") returned -9.27%, gross of fees (-9.43%, net of fees), compared to a -7.53% return for the Russell 2000 Index.

	3 Months	YTD	1 Year	3 Years	Since Inception
Small Cap Focus (Gross)	-9.27%	-9.27%	7.15%	18.34%	+21.60%
Small Cap Focus (Net)	-9.43%	-9.43%	6.48%	17.66%	+20.92%
Russell 2000 Index	-7.53%	-7.53%	-5.79%	11.74%	+15.55%

*Inception date: December 31, 2018. Performance for periods of greater than one year is annualized. Please see important disclosures at the end of this document. Past performance is not indicative of future results, and there is a risk of loss of all or part of your investment. Data as of March 31, 2022.*

The first quarter was eventful. Markets absorbed multiple shocks, including the tragic invasion of Ukraine by Russia, the highest inflation rate recorded since 1981, commodity price spikes, rising interest rates, a tightening shift in monetary policy, and the transition from lockdowns to re-opening the economy. Stock and bond markets sustained significant losses early in the quarter before stocks rallied into the final two weeks.

After such a strong 2021, the Strategy gave back some of the significant excess return earned over the last 12 months as investors responded to several geopolitical and economic shocks. This quarter, factor risk blew out and trumped company-specific risk. The quarter was distinguished by exceptional company-specific results, but the Strategy lagged for primarily two reasons. First, the Strategy is overweight companies that got a boost last year from COVID-related spending in the healthcare, consumer, and industrial sectors, specifically, innovative healthcare companies that serve the biotech sector and companies that benefit from a strong housing market. Second, the Strategy is underweight industries that benefit from the commodity inflation shock emanating from the war in Ukraine.

Positive fundamentals for many companies were not rewarded because the market shifted its focus to anticipating deteriorating fundamentals due to higher interest rates, tighter liquidity conditions, slower growth, and increased odds of a recession over the next 12 months.

Interestingly, credit spreads have yet to reflect increased recession risks. We expect several of our quality cyclical names to come roaring back if the Federal Reserve successfully threads the needle between restraining inflation while avoiding a recession. If we don't avoid a recession, we expect credit spreads to widen and believe this will reward the Strategy's quality bias.



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## Contributors and Detractors

Contributors were dominated by companies that benefit from factors favorably associated with the “shocks” this quarter: war, commodity inflation, re-opening, and rising interest rates.

Devon Energy Corp. (DVN +37.45%) benefitted from the spike in oil prices which resulted from sanctions removing Russian oil from the global market. DVN is a low-cost producer that acquired our holding WPX last year at an attractive price when oil was near \$55 a barrel. That deal looks exceptionally savvy today with oil at around \$100.

Carpenter Technology Corp. (CRS +44.58%) is a steel producer focused on higher value-added markets such as aerospace, energy, healthcare, industrial, and custom manufacturing. CRS is benefitting from higher steel prices, as well as anticipated greater demand for steel that goes into energy production and aerospace defense manufacturing.

Chart Industries Inc. (GTLS +7.16%) manufactures highly engineered equipment used in every phase of the liquified natural gas (LNG) supply chain. The United States is the Saudi Arabia of natural gas and the global low-cost producer. In order to export it, gas must be converted to liquid form (LNG). As Europe reduces its dependence on Russian natural gas, it will need to rapidly adopt LNG technology and GTLS is well positioned to meet that need.

Detractors included one company with disappointing fundamentals and the rest were beneficiaries of the COVID tailwind or “quality cyclicals,” where the market did not

reward strong fundamentals due to recession fears associated with a hawkish interest rate tightening cycle.

Pool Corp. (POOL -25.15%) delivered a great quarter, but the market seems concerned about the impact of rising interest rates on the housing market. NeoGenomics Inc. (NEO -64.39%), a promising gene-based testing company, declined when the Board of Directors and Mark Mallon, Chief Executive Officer, agreed that Mr. Mallon will step down as CEO and member of the Board, effective immediately. We anticipate that the new CEO will turnaround the clinical business by improving execution as the clinical business value proposition remains strong and NEO continues to take market share. Q4 results for Omnicell Inc. (OMCL -28.20%) were in-line and FY21 product bookings was above guidance. For FY22, guidance was initiated above consensus for revenue, but below for EBITDA and EPS, which weighed on the stock price. Management indicated that it will face cost inflation in FY22 related to semiconductors, freight and steel costs. These appear to be near-term inflationary headwinds and we believe OMCL will begin to raise prices to offset these headwinds. In addition, as the constrained labor market continues to impact acute care, OMCL is positioned to assist customers in addressing these challenges by automating manual medication.

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FIRST QUARTER 2022 CONTRIBUTION REPORT		
Ranked by Basis Point Contribution		
	Basis Point Contribution	Return
<b>Top Contributors</b>		
Devon Energy Corp.	+149	+37.45%
Carpenter Technology Corp.	+92	+44.58%
Royal Gold Inc.	+46	+35.10%
Chart Industries Inc.	+27	+7.16%
American Financial Group Inc.	+22	+8.05%
<b>Bottom Detractors</b>		
Pool Corp.	-114	-25.15%
NeoGenomics Inc.	-111	-64.39%
Omicell Inc.	-110	-28.20%
Repligen Corp.	-96	-28.86%
Eagle Materials Inc.	-94	-22.73%
<p><i>Past performance is not indicative of future results, and there is a risk of loss of all or part of your investment. The above does not represent all holdings in the Strategy. Holdings listed might not have been held for the full period. To obtain a copy of RMB's calculation methodology and a list of all holdings with contribution analysis, please contact your service team. The data provided is supplemental. Please see important disclosures at the end of this document.</i></p>		



# Small Cap Focus

## Portfolio Activity

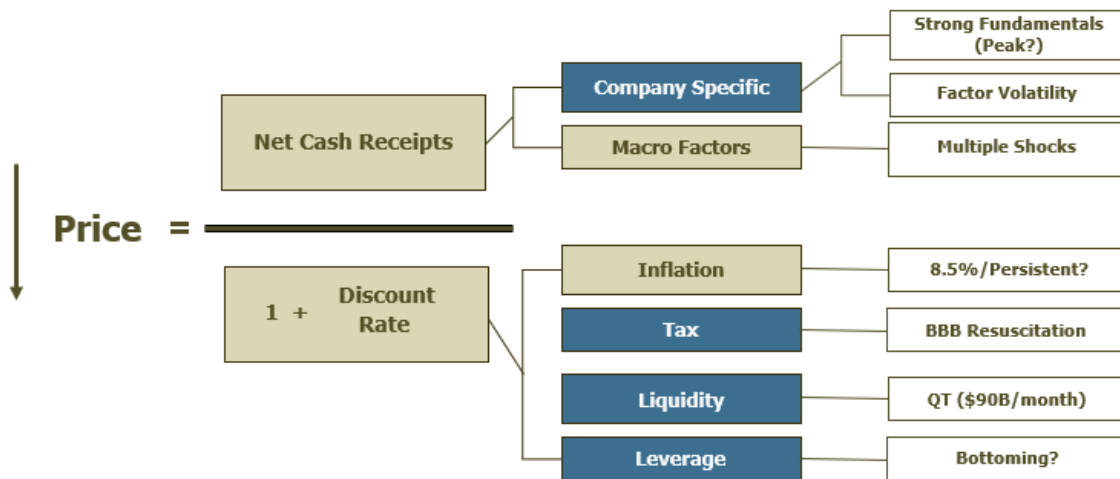
During the quarter, we added to higher conviction names, including Carpenter Technology Corp., (CRS), Chart Industries Inc. (GTLS), Royal Gold Inc. (RGLD), Digimarc Corp. (DMRC), Exponent Inc. (EXPO), Watsco Inc. (WSO), Catalent Inc. (CTLT), Repligen Corp. (RGEN), and Omnicell Inc. (OMCL).

## Outlook

Uncertain. That one word captures our current outlook. War, de-globalization, inflation and rising rates, a more hawkish Fed, and a post-COVID world are the new risks that investors have to price into the market. For investors, the outcome of the war in Ukraine may have important long-term consequences. The successful defeat of Putin could strengthen the existing world order by discouraging other leaders among the "axis of evil" from testing the West geopolitically. A Putin defeat might also encourage greater cooperation with the West from China and India. Alternatively, if Putin gets part of what he wants and remains in power, it could weaken the existing world order by encouraging China to invade Taiwan, creating new trading blocks and further incentivizing a competing international reserve currency backed by commodities, which would result in a significantly weaker dollar, weaker NATO, and threaten European security and economic growth. At the time of this writing, the outcome is far from certain.

Change is the one thing that is certain. We view changing and emerging risks through the lens of the pricing equation to help us understand and shape our outlook.

### Exhibit 1. The Pricing Equation



Source: RMB Capital

BBB refers to low grade bond ratings.

Quantitative tightening (QT) is a contractionary monetary policy applied by a central bank to decrease the amount of liquidity within the economy.

## Small Cap Focus

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At the company specific level, we couldn't feel better about the value creation fundamentals of our largest holdings. More broadly though, earnings growth expectations are beginning to moderate. External shocks are likely to slow global GDP, keep upward pressure on commodities, and increase volatility.

From a discount rate perspective, the market and the Fed had underappreciated inflationary pressures brought on by excessive fiscal and monetary stimulus. With inflation clocking in at 8.5%, the Fed has pivoted to a more hawkish stance, driving rate expectations and the discount rate higher.

In summary, what changed from Q4 to Q1 is the market moved from being "priced for strong earnings growth, supported by decent GDP growth, with very little risk that inflation remains high, and guarded by a Federal Reserve willing to provide liquidity when needed" to "priced for stagflation – higher inflation for longer and lower economic growth." If the market sniffs out a recession, stocks will likely head lower from here, but we believe the Strategy should outperform on the downside due to its higher quality bias. If the Fed successfully threads the needle, tamping down inflation without causing a recession, we believe we would outperform, led by our higher quality cyclical and secular growth companies. If the market remains priced for stagflation, the Strategy may struggle to perform, due to lack of performance from our quality cyclical and being somewhat underweight businesses that benefit from higher priced commodities.

In our last outlook, we noted "The contrarian in us suggests that the numerator and denominator are more vulnerable to negative shocks (mispriced risk) today than they were last year." Today, markets are pricing more risk, particularly recession risk, risk that innovative healthcare companies will collapse as COVID morphs into an endemic from pandemic, that technology companies will cannibalize each other in the race from the enterprise to the cloud, and commodity prices will stay elevated due to green initiatives and sanctions on Russia. We suspect again some of these risks are mispriced, especially innovative healthcare, where we remain overweight. And while factor risk volatility can drive returns over the short-term, over the long-term, company specific skill decouples from factor risk and creates excess return for investors. Our skill remains identifying mispriced risk at the company specific level. From that perspective, we continue to feel great about the companies we own in the Strategy and believe our dual diversified portfolio construction process handles the high level of uncertainty always present but especially so in the current environment.

As always, the companies we invest in demonstrate high managerial skill in capital allocation and adaptability, which creates value for customers, employees, communities, and shareholders.

Thank you for your commitment to the Strategy. Should you have any questions regarding your investment, please do not hesitate to reach out to us.

Sincerely,



Chris Faber  
Portfolio Manager



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## TOP TEN HOLDINGS AS OF 3/31/22

<b>Company</b>	<b>% of Assets</b>
Devon Energy Corp.	5.16%
EastGroup Properties Inc.	4.29%
West Pharmaceutical Services Inc.	4.22%
Seacoast Banking Corp. of Florida	4.13%
Monolithic Power Systems Inc.	4.05%
Pool Corp.	3.69%
Catalent Inc.	3.36%
Eagle Materials Inc.	3.36%
Omniceil Inc.	3.10%
Repligen Corp.	3.09%

*Holdings are subject to change. Past performance is not indicative of future results, and there is risk of loss of all or part of your investment. The data provided is supplemental. Please see disclosures at the end of this document.*

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An investment cannot be made directly in an index. The index data assumes reinvestment of all income and does not bear fees, taxes, or transaction costs. The investment strategy and types of securities held by the comparison index may be substantially different from the investment strategy and types of securities held by the strategies. The benchmarks are shown for comparison purposes and are fully invested and include the reinvestment of income. The Russell 2000 is a subset of the Russell 3000 Index, representing about 8% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership.

While "high-quality" has no single, strict industry definition, we define high-quality stocks as those that we believe offer more reliability and less risk based on a set of clearly defined fundamental criteria including hard criteria (e.g., balance sheet stability, operating efficiency, enterprise life cycle) and soft criteria (e.g., management credibility). We define well-managed companies as those that intentionally grow assets when their economic return on capital is above the cost of capital, are willing to shrink assets when economic return is below the cost of capital, and actively seek to improve economic return when it is approximately equal to the cost of capital.



# Small Cap Focus

## RMB Asset Management

Small Cap Focus Composite // GIPS Report

**Organization** | RMB Capital Management, LLC ("RMB Capital") is an independent investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940 and established in 2005. The GIPS firm is defined as RMB Asset Management ("RMB AM"), a division of RMB Capital Management, LLC. Previously, the firm was defined as RMB Capital and was redefined on January 1, 2016 to only include the asset management business due to the difference in how its investment strategies and services are offered. RMB AM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. RMB AM has been independently verified for the periods April 1, 2005 through December 31, 2019. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

**Description** | The Small Cap Focus Strategy reflects the performance of fully discretionary equity accounts, which have an investment objective of long-term growth using a portfolio of primarily small-cap stocks and for comparison purposes is measured against the Russell 2000 index. The Strategy seeks to maintain a concentrated portfolio of approximately 40 securities. The inception date of the Small Cap Focus Composite is December 31, 2018 and the Composite was created on December 31, 2018. The composite includes small cap equity portfolios invested in undervalued companies as suggested by RMB Capital's proprietary economic return framework, with relatively small market capitalizations (generally under \$2.5 billion at the time of initial purchase) and with both growth and value attributes. Valuations and returns are computed and stated in U.S. Dollars.

## ANNUAL PERFORMANCE RELATIVE TO STATED BENCHMARK

Year End	Composite Assets			Annual Performance Results						
	Total Firm Assets as of 12/31 (\$M)	USD (\$M)	# of Accounts Managed	Composite Gross-of-Fees (%)	Composite Net-of-Fees (%)	Russell 2000 (%)	Composite 3-YR ST DEV (%)	Russell 2000 3-YR ST DEV (%)	% Non-Fee Paying Assets (%)	Composite Dispersion (%)
2020	5,240.6	206.91	386	22.35	21.68	19.96	N/A	N/A	0.00	2.24
2019	4,947.9	97.96	253	32.23	31.57	25.52	N/A	N/A	1.21	0.79

\* Composite dispersion is reported as N/A when the information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year

**Fees** | The standard management fee is 0.750% of assets on the first \$2.0 million, 0.700% on the next \$2.0 - \$5.0 million, 0.650% on the next \$5.0 million, 0.600% on the next \$10.0 - \$20.0 million, and 0.550% over \$20.0 million. Actual investment advisory fees incurred by clients may vary. Composite performance is presented on a gross-of-fees and net-of-fees basis and includes the reinvestment of all income. The net returns are reduced by all actual fees and transactions costs incurred. The annual composite dispersion is an asset-weighted standard deviation calculated for the accounts in the Composite the entire year. Risk measures presented are calculated using gross-of-fees performance. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

**Minimum Value Threshold** | There is no account minimum in the Small Cap Focus Composite.

**Comparison with Market Indices** | RMB compares its Composite returns to a variety of market indices. These indices represent unmanaged portfolios whose characteristics differ from the Composite portfolios; however, they tend to represent the investment environment existing during the time period shown. The returns of the indices do not include any transaction costs, management fees, or other costs. Benchmark returns presented are not covered by the report of independent verifiers. The benchmark for the Small Cap Focus composite is the Russell 2000 Index, which for comparison purposes is fully invested and includes the reinvestment of income. The Russell 2000 is a subset of the Russell 3000 Index, representing about 8% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership. The Russell 2000 index is an unmanaged index that is designed to measure the small cap segment of the U.S. equity universe. The index does not reflect investment management fees, brokerage commissions, or other expenses associated with investing in equity securities. You cannot invest directly in an index.

**Other** | Past performance is no guarantee of future performance. Historical rates of return may not be indicative of future rates of return. Individual client performance returns may be different than the composite returns listed. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. A list of Composite Descriptions and a list of Broad Distribution Pooled Funds are available upon request.

