

# Strategy Overview – First Quarter 2022

## SMID Cap Core Strategy

### Portfolio Manager

Christopher Faber

### Experienced Team

- 20+ year average depth of accounting and valuation expertise to measure corporate performance
- 15+ year average depth of working together as a team

### Investment Approach

Exploiting short-term pricing anomalies to uncover mispriced future value creation

- **Core Strategy** – It may hold stocks across the entire style spectrum
- **Life Cycle Approach** – Wealth creation is contingent upon management applying capital allocation disciplines appropriate to a company's position across the corporate Life Cycle
- **Emphasis on Quality**
  - We believe positive correlation between a company's long-term ability to create value and the quality of its underlying operations
  - Durability of business model, financial strength, presence of long-term growth, and value-accretive management
- **Dual Diversification** – Minimizes factor and style risk
  - Sector: Generally + or – 5% of the benchmark weight
  - Life Cycle: Generally + or – 5% of the benchmark weight

Performance	Quarter	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception (3/31/2004)
<b>SMID Cap Core Composite (gross of fees)</b>	-8.71%	-8.71%	8.61%	19.51%	15.94%	13.30%	10.71%
<b>SMID Cap Core Composite (net of fees)</b>	-8.88%	-8.88%	7.86%	18.63%	15.03%	12.36%	9.76%
<b>Russell 2500® Index</b>	-5.82%	-5.82%	0.34%	13.79%	11.57%	12.09%	9.68%

Strategy Profile	Top 10 Holdings	Weighting	GICS Sectors	Weighting
Assets <b>\$311.5 million</b>	<b>ServisFirst Bancshares Inc.</b>	3.05%	<b>Financials</b>	17.11%
Inception Date <b>March 31, 2004</b>	<b>Devon Energy Corp.</b>	2.96%	<b>Information Technology</b>	16.98%
Total Number of Holdings <b>66</b>	<b>EastGroup Properties Inc.</b>	2.93%	<b>Industrials</b>	13.82%
Assets in Top 10 Holdings <b>27.36%</b>	<b>American Financial Group Inc.</b>	2.87%	<b>Health Care</b>	13.48%
Weighted Average Market Cap <b>15,230</b>	<b>West Pharmaceutical Services Inc.</b>	2.80%	<b>Materials</b>	10.88%
Turnover Ratio <b>7.02%</b>	<b>Teledyne Technologies Inc.</b>	2.80%	<b>Consumer Discretionary</b>	10.36%
Active Share <b>93.34%</b>	<b>Pinnacle Financial Partners Inc.</b>	2.76%	<b>Real Estate</b>	8.48%
	<b>Bio-Techne Corp.</b>	2.44%	<b>Energy</b>	4.54%
	<b>Monolithic Power Systems Inc.</b>	2.39%	<b>Utilities</b>	1.85%
	<b>Catalent Inc.</b>	2.35%	<b>Communication Services</b>	0.28%
			<b>Consumer Staples</b>	0.00%

Performance for periods of greater than one year is annualized. Past performance is not indicative of future results, and there is a risk of loss of all or part of your investment. Performance is net of the RMB Asset Management's management fee charged to client accounts and transaction costs. Please refer to the following page for the GIPS report and important disclosure information. Information above is based on a representative account as of March 31, 2022 and is subject to change. Actual client holdings may vary.

While "high-quality" has no single, strict industry definition, we define high-quality stocks as those that we believe offer more reliability and less risk based on a set of clearly defined fundamental criteria including hard criteria (e.g., balance sheet stability, operating efficiency, enterprise life cycle) and soft criteria (e.g., management credibility). We define well-managed companies as those that intentionally grow assets when their economic return on capital is above the cost of capital, are willing to shrink assets when economic returns are below the cost of capital, and actively seek to improve economic return when it is approximately equal to the cost of capital.

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**RMB**  
Asset Management

# SMID Cap Core Strategy

## RMB Asset Management

SMID Cap Core Equity Composite // GIPS Report

**Organization** | RMB Capital Management, LLC ("RMB Capital") is an independent investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940 and established in 2005. The GIPS firm is defined as RMB Asset Management ("RMB AM"), a division of RMB Capital Management, LLC. Previously, the firm was defined as RMB Capital and was redefined on January 1, 2016 to only include the asset management business due to the difference in how its investment strategies and services are offered. RMB AM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. RMB AM has been independently verified for the periods April 1, 2005 through December 31, 2019. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

**Description** | The SMID Cap Core Strategy product reflects the performance of fully discretionary equity accounts, which have an investment objective of long-term growth that target investments in companies with relatively small market capitalizations (generally between \$500 million and \$10 billion at the time of initial purchase), that are undervalued as suggested by RMB Capital's proprietary economic return framework. For comparison purposes is measured against the Russell 2500 index. The inception date of the SMID Cap Composite is March 31, 2004 and the Composite was created on March 31, 2004. Valuations and returns are computed and stated in U.S. Dollars. Effective November 2021, Jeff Madden is no longer a portfolio manager for the strategy. There is no change to the strategy's investment process.

## ANNUAL PERFORMANCE RELATIVE TO STATED BENCHMARK

Year End	Total Firm Assets* as of 12/31 (\$M)	Composite Assets		Annual Performance Results					
		USD (\$M)	# of Accounts Managed	Composite Gross-of-Fees (%)	Composite Net-of-Fees (%)	Russell 2500 (%)	Composite 3-YR ST DEV (%)	Russell 2500 3-YR ST DEV (%)	Composite Dispersion (%)
2020	5,240.59	269.42	<5	25.78	24.88	19.99	21.75	24.21	0.00
2019	4,947.90	178.96	<5	32.61	31.50	27.77	13.52	14.58	0.98
2018	4,196.90	175.89	<5	-4.12	-4.91	-10.00	13.24	14.10	0.14
2017	3,610.61	310.59	5	14.68	13.67	16.81	10.64	12.14	0.28
2016	NA	448.67	9	13.33	12.33	17.59	12.04	13.67	0.23
2015	NA	775.77	9	0.07	-0.82	-2.90	11.47	12.42	0.21
2014	NA	994.30	8	4.74	3.81	7.07	11.03	11.67	0.28
2013	NA	1,712.59	16	32.46	31.30	36.80	15.06	15.63	0.15
2012	NA	1,612.27	26	13.84	12.83	17.88	17.78	18.97	0.09
2011	NA	1,427.15	30	-1.75	-2.64	-2.50	20.98	23.40	0.13

\*RMB Capital acquired the composite by combining with IronBridge Capital Management on June 24, 2017. Firm assets prior to 2017 are not presented as the composite was not part of the firm.

**Fees** | The standard management fee is 0.90% of assets annually, which is also the highest applicable fee. Actual investment advisory fees incurred by clients may vary. Composite performance is presented on a gross-of-fees and net-of-fees basis and includes the reinvestment of all income. For periods prior to 2018, net returns are computed by subtracting the highest applicable fee (0.90% on an annual basis, or 0.075% monthly) on a monthly basis from the gross composite monthly return, and the resulting monthly net figures are compounded to calculate the annual net return. Beginning in 2018, net returns are reduced by actual management fees and transactions costs incurred. The annual composite dispersion is an asset-weighted standard deviation calculated for the accounts in the Composite the entire year. Prior to 2018, internal dispersion was calculated using the equal weighted standard deviation for the accounts in the Composite the entire year. Risk measures presented are calculated using gross-of-fees performance. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

**Minimum Value Threshold** | The account minimum in the SMID Cap Core Composite is currently \$2.0 million. Prior to January 1, 2015, the composite excluded portfolios under \$5.0 million.

**Comparison with Market Indices** | RMB compares its Composite returns to a variety of market indices. These indices represent unmanaged portfolios whose characteristics differ from the Composite portfolios; however, they tend to represent the investment environment existing during the time period shown. The returns of the indices do not include any transaction costs, management fees, or other costs. Benchmark returns presented are not covered by the report of independent verifiers. The benchmark for the SMID Cap Core composite is the Russell 2500 Index, which for comparison purposes is fully invested and includes the reinvestment of income. The Russell 2500 is a subset of the Russell 3000, including approximately 2500 of the smallest securities based on their market cap and current index membership. The index does not reflect investment management fees, brokerage commissions, or other expenses associated with investing in equity securities. You cannot invest directly in an index.

**Other** | Past performance is no guarantee of future performance. Historical rates of return may not be indicative of future rates of return. Individual client performance returns may be different than the composite returns listed. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. A list of Composite Descriptions and a list of Broad Distribution Pooled Funds are available upon request.

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