

# Strategy Overview – Second Quarter 2021

## SMID Cap Core Strategy

### Investment Philosophy

- We believe an economic return framework is the most effective tool for measuring true corporate performance and valuing companies
- The Life Cycle concept is an important tool for identifying the correct path of analysis and managing portfolio risk
- Wealth creation is contingent upon management applying capital allocation disciplines appropriate to a company's position across the corporate Life Cycle
- We seek to invest in what we believe to be the best allocators of capital at a discount to intrinsic value

### Portfolio Managers

Christopher Faber  
Jeffrey Madden

### Investment Approach

- Follows a bottom-up, fundamental approach
- Considered core, as it will hold stocks across the entire style spectrum
- Managed with a team approach
  - The portfolio managers are involved in idea generation, fundamental stock analysis, and portfolio assessment
  - They draw upon the vast amount of analysis performed by our U.S. Equity Research team
- Seeks to provide capital preservation in down markets
- Under normal circumstances, the SMID Cap Core Strategy (the "Strategy") invests at least 80% of its assets in equity securities of companies with small to medium market capitalizations (between \$100 million and \$10 billion at time of purchase)

### Performance

	Quarter	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception (3/31/2004)
<b>SMID Cap Core Composite (gross of fees)</b>	+8.97%	+18.49%	+57.94%	+19.92%	+18.19%	+13.35%	+11.22%
<b>SMID Cap Core Composite (net of fees)</b>	+8.79%	+18.10%	+56.93%	+19.00%	+17.24%	+12.39%	+10.26%
<b>Russell 2500® Index</b>	+5.44%	+16.97%	+57.79%	+15.24%	+16.35%	+12.86%	+10.44%

### Holdings

Strategy Profile	Top 10 Holdings	Weighting	GICS Sectors	Weighting
Assets <b>\$329.4 million</b>	<b>Bio-Techne Corp.</b>	2.62%	<b>Industrials</b>	17.85%
Inception Date <b>March 31, 2004</b>	<b>West Pharmaceutical Services Inc.</b>	2.56%	<b>Financials</b>	15.68%
Total Number of Holdings <b>69</b>	<b>Pinnacle Financial Partners Inc.</b>	2.56%	<b>Information Technology</b>	14.58%
Assets in Top 10 Holdings <b>24.38%</b>	<b>Copart Inc.</b>	2.47%	<b>Health Care</b>	13.55%
Weighted Average Market Cap <b>14,580</b>	<b>Teledyne Technologies Inc.</b>	2.40%	<b>Materials</b>	11.67%
Turnover Ratio <b>10.12%</b>	<b>ServisFirst Bancshares Inc.</b>	2.39%	<b>Consumer Discretionary</b>	10.65%
Active Share <b>93.47%</b>	<b>American Financial Group Inc.</b>	2.36%	<b>Real Estate</b>	9.02%
	<b>Vail Resorts Inc.</b>	2.36%	<b>Energy</b>	2.25%
	<b>Repligen Corp.</b>	2.35%	<b>Utilities</b>	1.83%
	<b>Catalent Inc.</b>	2.32%	<b>Communication Services</b>	0.90%
			<b>Consumer Staples</b>	0.00%

Performance for periods of greater than one year is annualized. Past performance is not indicative of future results, and there is a risk of loss of all or part of your investment. Performance is net of the RMB Asset Management's management fee charged to client accounts and transaction costs. Please refer to the following page for important disclosure information. Information above is based on a representative account as of June 30, 2021 and is subject to change. Actual client holdings may vary.

While "high-quality" has no single, strict industry definition, we define high-quality stocks as those that we believe offer more reliability and less risk based on a set of clearly defined fundamental criteria including hard criteria (e.g., balance sheet stability, operating efficiency, enterprise life cycle) and soft criteria (e.g., management credibility). We define well-managed companies as those that intentionally grow assets when their economic return on capital is above the cost of capital, are willing to shrink assets when economic return is below the cost of capital, and actively seek to improve economic return when it is approximately equal to the cost of capital.

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**RMB**  
Asset Management

# SMID Cap Core Strategy

## RMB Asset Management

SMID Cap Core Equity Composite // Annual Disclosure Presentation

**Organization** | RMB Capital Management, LLC ("RMB Capital") is an independent investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940 and established in 2005. The GIPS firm is defined as RMB Asset Management ("RMB AM"), a division of RMB Capital Management, LLC. Previously, the firm was defined as RMB Capital and was redefined on January 1, 2016 to only include the asset management business due to the difference in how its investment strategies and services are offered. RMB AM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. RMB AM has been independently verified for the periods April 1, 2005 through December 31, 2019. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

**Description** | The SMID Cap Strategy product reflects the performance of fully discretionary fee-paying equity accounts, which have an investment objective of long-term growth that target investments in companies with relatively small market capitalizations (generally between \$500 million and \$10 billion at the time of initial purchase), that are undervalued as suggested by RMB Capital's proprietary economic return framework. For comparison purposes is measured against the Russell 2500 index. The inception date of the SMID Cap Composite is March 31, 2004 and the Composite was created on March 31, 2004. Valuations and returns are computed and stated in U.S. Dollars.

## ANNUAL PERFORMANCE RELATIVE TO STATED BENCHMARK

Year End	Total Firm Assets* as of 12/31 (\$M)	Composite Assets		Annual Performance Results					
		USD (\$M)	# of Accounts Managed	Composite Gross-of-Fees (%)	Composite Net-of-Fees (%)	Russell 2500 (%)	Composite 3-YR ST DEV (%)	Russell 2500 3-YR ST DEV (%)	Composite Dispersion (%)
2020	5,240.59	269.42	<5	25.78	24.88	19.99	21.75	24.21	0.00
2019	4,947.90	178.96	<5	32.61	31.50	27.77	13.52	14.58	0.98
2018	4,196.90	175.89	<5	-4.12	-4.91	-10.00	13.24	14.10	0.14
2017	3,610.61	310.59	5	14.68	13.67	16.81	10.64	12.14	0.28
2016	NA	448.67	9	13.33	12.33	17.59	12.04	13.67	0.23
2015	NA	775.77	9	0.07	-0.82	-2.90	11.47	12.42	0.21
2014	NA	994.30	8	4.74	3.81	7.07	11.03	11.67	0.28
2013	NA	1,712.59	16	32.46	31.30	36.80	15.06	15.63	0.15
2012	NA	1,612.27	26	13.84	12.83	17.88	17.78	18.97	0.09
2011	NA	1,427.15	30	-1.75	-2.64	-2.50	20.98	23.40	0.13

\*RMB Capital acquired the composite by combining with IronBridge Capital Management on June 24, 2017. Firm assets prior to 2017 are not presented as the composite was not part of the firm.

**Fees** | The standard management fee is 0.90% of assets annually, which is also the highest applicable fee. Actual investment advisory fees incurred by clients may vary. Composite performance is presented on a gross-of-fees and net-of-fees basis and includes the reinvestment of all income. For periods prior to 2018, net returns are computed by subtracting the highest applicable fee (0.90% on an annual basis, or 0.075% monthly) on a monthly basis from the gross composite monthly return, and the resulting monthly net figures are compounded to calculate the annual net return. Beginning in 2018, net returns are reduced by actual management fees and transactions costs incurred. The annual composite dispersion is an asset-weighted standard deviation calculated for the accounts in the Composite the entire year. Prior to 2018, internal dispersion was calculated using the equal weighted standard deviation for the accounts in the Composite the entire year. Risk measures presented are calculated using gross-of-fees performance. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

**Minimum Value Threshold** | The account minimum in the SMID Cap Core Composite is currently \$2.0 million. Prior to January 1, 2015, the composite excluded portfolios under \$5.0 million.

**Comparison with Market Indices** | RMB compares its Composite returns to a variety of market indices. These indices represent unmanaged portfolios whose characteristics differ from the Composite portfolios; however, they tend to represent the investment environment existing during the time period shown. The returns of the indices do not include any transaction costs, management fees, or other costs. Benchmark returns presented are not covered by the report of independent verifiers. The benchmark for the SMID Cap Core composite is the Russell 2500 Index, which for comparison purposes is fully invested and includes the reinvestment of income. The Russell 2500 is a subset of the Russell 3000, including approximately 2500 of the smallest securities based on their market cap and current index membership. The index does not reflect investment management fees, brokerage commissions, or other expenses associated with investing in equity securities. You cannot invest directly in an index.

**Other** | Past performance is no guarantee of future performance. Historical rates of return may not be indicative of future rates of return. Individual client performance returns may be different than the composite returns listed. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. A list of Composite Descriptions and a list of Broad Distribution Pooled Funds are available upon request.