

# Strategy Overview – Fourth Quarter 2019

## International

### Investment Philosophy

The International strategy invests in stocks that we believe are intrinsically undervalued and exhibit strong or improving fundamental characteristics. The strategy invests in companies of all sizes and domiciles with a primary focus on developed countries that we believe have superior long-term risk/reward potential.

### Investment Approach

Exploiting short-term pricing anomalies to uncover mispriced future value creation

### Masa Hosomizu, CFA

Partner, Portfolio Manager

- Joined RMB in 2013
- MBA, University of Chicago, BA in Law, University of Tokyo; CFA® charter holder
- Formerly a Portfolio Manager at Coghill Capital Management
- 19+ years industry experience
- Japanese native with deep knowledge and understanding of the country

### Performance

For Periods ended December 31, 2019

RMB International Composite (net of fees)

Q4

YTD

1 Year

Since Inception<sup>1</sup>

+9.29%

+18.87%

+18.87%

-4.68%

MSCI EAFE Index

+8.17%

+22.02%

+22.02%

+2.56%

<sup>1</sup>Inception date: 12/31/2017

### Top 10 Holdings

Security Name	% of Assets
Rentokil Initial PLC	3.99%
Compass Group PLC	3.53%
Novartis AG	3.47%
Kerry Group PLC	3.40%
Hiscox Ltd.	3.29%
Royal Dutch Shell PLC	3.25%
Lonza Group AG	3.16%
Kao Corp.	3.11%
TV Asahi Holdings Corp.	3.04%
Diageo PLC	3.02%
<b>Total</b>	<b>33.27%</b>

Position weightings are based on a representative account as of December 31, 2019 and are subject to change. Top holdings do not reflect cash or money markets if held in the portfolio.

### Emphasis on Quality

- Positive correlation between a company's long-term ability to create value and the quality of its underlying operations
- Durability of business model, financial strength, presence of long-term growth, and value-accretive management

### Exploiting Semi-Efficient Markets

- Prices periodically deviate from intrinsic values due to a combination of fundamental developments and behavioral investment biases
- Realize excess returns by exploiting pricing anomalies and investing in companies that sell below their conservatively estimated intrinsic values

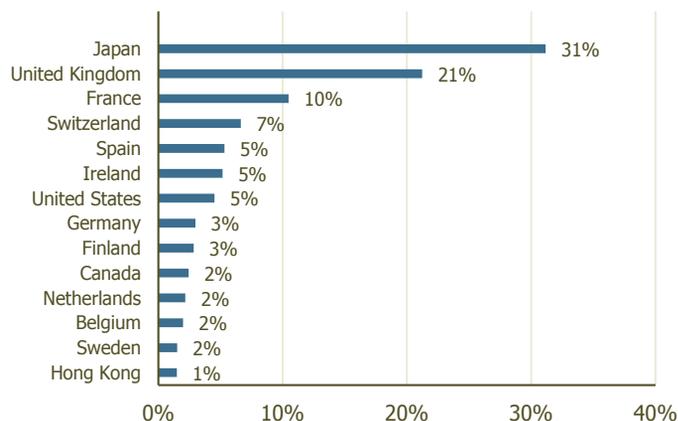
### Timely and Objective Fundamental Approach

- Emphasize long-term fundamentals and ignore near-term noise
- Long-term investment horizon provides sufficient time for investments to reach their full worth

### Protection Against Permanent Loss of Capital

- Purchase quality, growing companies at prices below their intrinsic values to obtain future value creation potential at a discount
- Provide downside protection and enhance upside potential

### Country Allocation



Data source – FactSet. Data and position weightings are based on a representative account as of December 31, 2019 and are subject to change. Please see important disclosures on the back of this presentation.



**RMB**  
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# International All Cap Strategy

## RMB Asset Management

International All Cap Composite // Annual Disclosure Presentation

**Organization** | RMB Capital Management, LLC ("RMB Capital") is an independent investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940 and established in 2005. The GIPS firm is defined as RMB Asset Management ("RMB AM"), a division of RMB Capital Management, LLC. Previously, the firm was defined as RMB Capital and was redefined on January 1, 2016 to only include the asset management business due to the difference in how its investment strategies and services are offered. RMB AM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. RMB AM has been independently verified for the period April 1, 2005 through December 31, 2018. Verification assesses whether: (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis; and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

**Description** | The International All Cap product reflects the performance of fully discretionary fee-paying equity accounts, which have an investment objective of long-term growth using a portfolio of primarily small-, mid-, and large-cap international stocks and for comparison purposes is measured against the MSCI EAFE index. The International Equity Composite was created on December 31, 2017. An account is included in the Composite on the first day of the first full month following becoming fully invested. An account is removed from the Composite as of the last day of its last full month. Account performance is based on total assets in the account, including cash and cash equivalents. Results are based on fully discretionary accounts under management, including those accounts no longer managed by RMB. Valuations and returns are computed and stated in U.S. Dollars.

## ANNUAL PERFORMANCE RELATIVE TO STATED BENCHMARK

Year End	Total Firm Assets as of 12/31 (\$M)	Composite Assets		Annual Performance Results					
		USD (\$M)	# of Accounts Managed	Composite Gross-of-Fees (%)	Composite Net-of-Fees (%)	MSCI EAFE (%)	Composite 3-YR ST DEV (%)	MSCI EAFE 3-YR ST DEV (%)	Composite Dispersion (%)
2018	4,291.73	169.6	74	-23.11	-23.56	-13.79	N/A	N/A	N/A

**Fees** | The standard management fee is 1.0% up to \$1 million of assets annually, 0.975% from \$1 million to \$3 million, 0.950% from \$3 million to \$5 million, 0.90% from \$5 million to \$10 million, 0.825% from \$10 million to \$25 million, and 0.75% above \$25 million. Net returns are computed by subtracting the highest applicable fee on a monthly basis from the gross composite monthly return, and the resulting monthly net figures are compounded to calculate the annual net return. Composite performance is presented on a gross-of-fees and net-of-fees basis and includes the reinvestment of all income. Gross-of-fees returns are reduced by the portion of bundled fee that includes trading costs and all fees other than portfolio management. The net returns are reduced by all actual fees and transactions costs incurred. In addition to a management fee, some accounts pay a bundled fee based on the percentage of assets under management. Other than brokerage commissions, this fee covers all charges for trading, custody, and other administrative expenses. The percent of non-fee paying assets in the composite as of December 31, 2018 was 0%. The annual composite dispersion is an asset-weighted standard deviation calculated for the accounts in the Composite the entire year. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

**Minimum Value Threshold** | There is currently no account minimum in the International All Cap Composite.

**Comparison with Market Indices** | RMB compares its Composite returns to a variety of market indices such as the Russell 3000 and the S&P 500. These indices represent unmanaged portfolios whose characteristics differ from the Composite portfolios; however, they tend to represent the investment environment existing during the time period shown. The returns of the indices do not include any transaction costs, management fees, or other costs. Benchmark returns presented are not covered by the report of independent verifiers. The benchmark for the International All Cap Composite is the MSCI EAFE Index, which for comparison purposes is fully invested and includes the reinvestment of income. The index data assumes reinvestment of all income and does not account for fees, taxes, or transaction costs. The performance of the MSCI EAFE® Index assumes the reinvestment of all distributions but does not assume any transaction costs, taxes, management fees or other expenses. It is not possible to invest directly in an index. MSCI Europe, Australasia, and Far East (EAFE®) Index is an equity index which captures large- and mid-cap representation across Developed Markets\* countries around the world, excluding the U.S. and Canada. With 924 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.\*Developed Markets countries in the MSCI EAFE Index include: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the U.K. The index does not reflect investment management fees, brokerage commissions, or other expenses associated with investing in equity securities. You cannot invest directly in an index.

**Other** | Past performance is no guarantee of future performance. Historical rates of return may not be indicative of future rates of return. Individual client performance returns may be different than the composite returns listed.

Past performance is not indicative of future results, and there is a risk of loss of all or part of your investment. The opinions and analyses expressed in this strategy overview are based on RMB Capital Management, LLC's ("RMB Capital") research and professional experience, and are expressed as of the date of our mailing of this strategy overview. Certain information expressed represents an assessment at a specific point in time and is not intended to be a forecast or guarantee of future performance, nor is it intended to speak to any future time periods. RMB Capital makes no warranty or representation, express or implied, nor does RMB Capital accept any liability, with respect to the information and data set forth herein, and RMB Capital specifically disclaims any duty to update any of the information and data contained in this strategy overview. The information and data in this strategy overview does not constitute legal, tax, accounting, investment, or other professional advice. The information provided in this strategy overview should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in the strategy at the time you receive this strategy overview or that securities sold have not been repurchased. The securities discussed do not represent the entire strategy and in the aggregate may represent only a small percentage of their holdings. It should not be assumed that any securities transaction or holding discussed was or will prove to be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein. A complete list of security recommendations made during the past 12 months is available upon request. An investment cannot be made directly in an index. The investment strategy and types of securities held by the comparison index may be substantially different from the investment strategy and types of securities held by the Strategy. The index data assumes reinvestment of all income and does not account for fees, taxes, or transaction costs. The performance of the MSCI EAFE® Index assumes the reinvestment of all distributions but does not assume any transaction costs, taxes, management fees or other expenses. It is not possible to invest directly in an index. MSCI Europe, Australasia, and Far East (EAFE®) Index is an equity index which captures large- and mid-cap representation across Developed Markets\* countries around the world, excluding the U.S. and Canada. With 924 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.\*Developed Markets countries in the MSCI EAFE Index include: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the U.K.

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